

VZCZCXRO3015  
RR RUEHBZ RUEH DU RUEHJO RUEHMR RUEHRN  
DE RUEHTO #0019/01 0091040  
ZNR UUUUU ZZH  
R 091040Z JAN 09  
FM AMEMBASSY MAPUTO  
TO RUCPDOG/USDOC WASHDC  
RUEHSA/AMEMBASSY PRETORIA 6184  
RUEHJO/AMCONSUL JOHANNESBURG 0850  
RUEHTN/AMCONSUL CAPE TOWN 0493  
INFO RUEHC/SECSTATE WASHDC 9789  
RUCNSAD/SOUTHERN AFRICAN DEVELOPMENT COMMUNITY  
RUCPCIM/CIMS NTDB WASHDC

UNCLAS SECTION 01 OF 02 MAPUTO 000019

SIPDIS

USDOC FOR 3131/ANESA  
USDOC FOR 3140/ITA/CS/ODO  
USDOC FOR 4510/ITA/MAC/OA  
DEPT PLS PASS AID/AFR/SA AND G/EGAD/BD  
DEPT PLS PASS EXIM BANK, TDA, AND OPIC  
JOHANNESBURG FOR FCS  
CAPE TOWN ALSO FOR FCS

E.O. 12958: N/A

TAGS: [BEXP](#) [ETRD](#) [ECON](#) [MZ](#)

SUBJECT: REQUEST FOR EXPRESSIONS OF INTEREST FOR  
DEVELOPMENT AND OPERATION OF TOURISM PROJECTS AT MAPUTO  
SPECIAL RESERVE Q PONTA CHEMUCANE

MAPUTO 00000019 001.2 OF 002

[1](#)1. 787/01/T004

[1](#)2. 01/08/09

[1](#)3. RDOUGHTEN

[1](#)4. 787 MOZAMBIQUE

[1](#)5. -

6A. REPLY TO:

6B. Att: Mr. Albino C. Mahumane  
Direccao Nacional de Turismo  
Ministry of Tourism  
Av. 25 de Setembro, 1123 Q 4th Floor A/B/C  
Maputo, Mozambique  
Tel: (258 21) 302 362  
Fax: (258 21) 302 373  
E-mail: amahumaneQatQmitur.gov.mz with cc to  
Reservamaputo.investimentoQatQgmail.com

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Trade Opportunity Information  
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[1](#)7. The Government of Mozambique, represented by the  
Ministry of Tourism (MITUR) in cooperation with the  
International Finance Corporation (IFC), within the  
scope of actions identified for reaching the objectives  
set in the Tourism Policy and Strategy and in the  
Strategic Plan for Tourism Development, intends to  
launch a tender in the areas identified for tourism  
development in the Maputo Special Reserve. Accordingly,  
the site of Ponta Chemucane has been earmarked for the  
development of an eco-tourism project in an area of 810  
hectares and in partnership with the community.

MITUR, acting as the tutelage Ministry seeks to assist  
the Chemucane Community, as represented by a legal  
entity, the Associacao AHI ZAMENI CHEMUCANE, with the  
development of a community-public-private partnership

for the construction, financing and management of an eco-tourism lodge to be located in the area identified for such purpose. The participation of the private sector will be through a sub-concession agreement with the Associacao Ahi Zameni Chemucane. To ensure that the development of the site meets these objectives, it has been reserved for investors with the basic competences and qualifications listed below. Interested parties are invited to express their interest in presenting proposals for the tender of the subconcessioning of Ponta Chemucane. The conditions for pre qualification of Tourism Promoters or Operators are:

- Tourism brand widely recognized in the region;
- Regional and international tourism marketing, operational and sales capacity;
- Top tier rate structure;
- Proven financial capacity;
- Proven track record of social responsibility, preferably with a history of community partnerships; and
- Willingness to enter into a community partnership for the development and operation of Ponta Chemucane.

18. Companies that fit the above profile should register their interest in writing by applying for the Request for Expressions of Interest, which must be submitted to the address given on Item 6B by February 27, 2009. All participant companies shall be notified of the results by April 3, 2009.

19. For more information on this or other trade and investment matters in Mozambique, please contact us at:

Political/Economic Officer Robert Doughten, or

MAPUTO 00000019 002.2 OF 002

Economic/Commercial Assistant Elizabeth Filipe

Political/ Economic Section - U.S. Embassy  
2330 Maputo Pl  
Washington, DC 20521-2330

Tel.: 258-21-49-27-97 or  
Fax: 258-21-49-38-57  
E-mail: [filipecQatQstate.gov](mailto:filipecQatQstate.gov)  
Or Embassy website: <http://maputo.usembassy.gov/>

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